

Connecting Maui Lani Buyers & Sellers

Supply is low, demand is high and the market is hot, making it a great time to sell!

\$15,000,000

Sold Maui Real Estate by The Stice Team in 2014 YTD

\$4,000,000

Maui Real Estate Currently Under Contract by The Stice Team

43 years of Maui real estate experience & 3 brokers at your service. Smart Marketing & Solid Representation by The Stice Team and Hawai'i Life.

The Stice Team - Hawaii Business News Top 100 Realtors 2014...

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Inside:

- **Maui Lani Market Report**
- **The Stice Team Sells Maui Lani Property for 103% of Asking Price**
- **Connecting Maui Lani Buyers & Sellers**



Smart Marketing. Solid Representation.

With Hawaii's most trafficked real estate website, **HawaiiLife.com**, and 22 million viewers on our national television show, **HGTV's Hawaii Life**, we make it easy to connect buyers and sellers from around the world and right next door.



3 Days on Market. 3 Offers. Sold for 103% of the Asking Price!

24 Hoku Puhupaka Street in Na Hoku. *Smart Marketing & Solid Representation by The Stice Team.*

Maui Lani Area Report

Maui Lani Sold Properties 2014 YTD

Address	Neighborhood	Listing Price	Sold Price	% Sold*	DOM	SQFT	Price/Sqft	BR	BA	Land sqft	Terms
79 Kamaiki Circle	The Bluffs	\$1.45M	\$1.35M	91%	94	3,254	\$414.87	3	2.5	10,463	Conventional
21 Lanikeha Place	The Island	\$725K	\$700K	97%	192	2,198	\$318.47	4	3	8,220	Conventional
7 Loihi Place	The Island	\$699K	\$590K	100%	214	1,971	\$299.34	4	2.5	7,562	Conventional
28 Lanipo Place	The Island	\$675K	\$620K	99%	42	1,538	\$403.12	3	2	9,418	Conventional
207 Molehulehu Street	Na Hoku	\$600K	\$560K	93%	110	2,241	\$249.89	3	2.5	5,349	FHA
150 Kuualoha Street	The Greens	\$589K	\$563K	96%	209	1,617	\$348.18	3	2	5,894	1031 Exchange
130 Huluhulu Street	Grand Fairways	\$575K	\$550K	96%	31	1,833	\$300.05	4	3	7,566	Cash
95 Molehulehu Loop	The Legends	\$569K	\$550K	96%	73	1,584	\$347.22	3	2.5	5,528	PMM 1st
44 E Makahehi Place	The Legends	\$549K	\$500K	93%	280	1,873	\$266.95	4	2.5	5,619	FHA
54 Henohea Place	The Legends	\$528K	\$528K	100%	57	1,839	\$287.11	4	3	4,604	VA
24 Hoku Puhipaka Street	Na Hoku	\$510K	\$530K	103%	51	1,525	\$347.54	4	2.5	5,650	Conventional
302 Pulihi Street	Traditions	\$475K	\$430K	90%	44	1,306	\$329.25	3	2.5	3,284	Cash
350 Uluna Street	Traditions	\$443K	\$442K	101%	204	1,260	\$351.23	3	2.5	3,502	VA
57 Meheu Circle	Traditions	\$420K	\$420K	100%	194	1,265	\$332.58	3	2.5	3,070	Conventional
117 Meheu Circle	Traditions	\$419K	\$426K	102%	206	1,277	\$333.74	3	2.5	3,054	Conventional
87 Meheu Circle	Traditions	\$408K	\$417K	101%	161	1,063	\$392.75	3	2	5,336	Conventional
85 Meheu Circle	Traditions	\$408K	\$409K	100%	229	1,063	\$385.68	3	2	5,480	FHA
220 Alake Street	Traditions	\$397K	\$404K	102%	145	1,250	\$323.36	3	2.5	3,402	VA
93 Meheu Circle	Traditions	\$396K	\$400K	101%	169	1,063	\$376.50	3	2	3,001	FHA

*Sold price/last list price (measures pricing accuracy)

147

Avg. Days On Market
(incl. escrow time)

\$337

Avg. Price/Sqft
(interior living)

97.8%

Sold Price VS Last
List Price

84%

Financed
Transactions

Maui Lani Current Pending Sales as of July 18, 2014

Address	Neighborhood	Listing Price	DOM	SQFT	Price/Sqft	BR	BA	Land Sqft
9 Puuaina Place	The Island	\$675K	127	1,770	\$338.42	3	3	9,540
50 Olina Street	The Parkways	\$634K	48	1,965	\$322.65	3	2.5	7,405
34 Pakau Place	The Parkways	\$573K	185	1,969	\$291.01	3	2.5	11,756
26 Olina Street	The Parkways	\$566K	143	1,735	\$326.22	3	2	6,865
15 Pakau Place	The Parkways	\$566K	81	1,998	\$283.28	3	2.5	7,113
42 Pakau Place	The Parkways	\$523K	185	1,560	\$335.26	3	2	9,003
37 W Makahehi Place	The Legends	\$520K	39	1,473	\$353.02	4	2.5	3,489
360 Uluna Street	Traditions	\$455K	147	1,448	\$314.51	4	3.5	4,046
354 Uluna Street	Traditions	\$448K	26	1,502	\$298.39	4	3	3,741
201 Alake Street	Traditions	\$447K	109	1,260	\$354.89	3	2.5	3,297
140 Meheu Circle	Traditions	\$424K	79	1,063	\$399.63	3	2	3,402

102

Avg. Days On Market
(avg. escrow is 45 days)

\$325

Avg. Price/Sqft
(interior living)

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